

SOUTH DELHI MUNICIPAL CORPORATION
Office of Executive Engineer (Planning)-I
South Delhi Municipal Corporation
19th floor, Dr. SPM Civic Centre, JLN Marg, New Delhi-110002

No. D/EE(P)/DBOT/PTU/13-14/01/274

Dated: 11/10/2013

Subject:- Reply/clarification to the Questions/Queries received during Pre-Bid Meeting for EOI for Construction of Public Toilet Blocks on Design, Build, Operate & Transfer (DBOT) basis in SDMC, (NIT No.D/EE(P)/DBOT/PTU/13-14/01 dt. 17/9/2013).

In terms of the Expression of Interest (EOI) for the subject work/project issued vide NIT dt. 17.09.13 and pre-bid meeting held on 7/10/2013, queries and their clarification/reply is as under.

As per clause 1.5.3 c of Section-I (Expression of interest document), *“All queries to be raised in the pre-bid meeting will relate to the EOI alone and no queries related to detailed analysis of Scope of work, payment terms and mode of selection will be entertained. These issues will be amply clarified at the RFP stage”*. Accordingly, only queries related to EOI have been considered for reply/clarification.

}“A”

S.No.	Query		Reply/clarification
	Section and Page No.	Issue	
Agency: M/s Prabhatam Advertising Pvt. Ltd.			
1		For participating in tender, there is any qualifying round?	Yes, as per clause 1.2 of SECTION I (EOI Document) notice inviting EOI, it has been stated that the agencies shall be shortlisted. The agencies which meet the pre- qualification criteria specified in EOI document will be short-listed for the issue of the detailed Request for Proposal (RFP).
2		Regarding EMD Submission time & 10 Lac EMD will be submit separately for Each Zone it means it will be 40 Lacs bank guarantee singly or 4 Bank guarantee of 10 Lacs.	Not being attempted as per “A”.
3		Amount of Performance Security	Not being attempted as per “A”.
4		Time of Concession period: 7 years (Just for confirmation)	No change As per EOI
5		Experience of Construction of 2 project and Experience of Maintenance of 2 Projects (Just for confirmation)	No change As per EOI
6		Agency must have a strong design & development team employing, on its payroll at least 5 design professional. Certificate of employment of 5 design professional & Manpower strength (Just for confirmation)	The prospective bidder is required to submit the requisite documents/record to establish the design capability of the bidder (to the satisfaction of the department) in accordance with provisions of clause 1.6 of the EOI document.
7		What are the allotted Area of Each site, Construction Area, Advertisement Area and No. of Panels for Advertisement?	Not being attempted as per “A”.
8		Who will collect the charge Rs. 2/- for usage of Toilet?	Not being attempted as per “A”.
9		Tax such as Service tax,	Not being attempted as per “A”.

		Advertisement Tax, stamp duty etc (if any) to government/any statutory authority/body/department will be pay by agency (Just for confirmation)	
10		What are the existing facilities and structures?-Picture and Area Size	Not being attempted as per "A".
11		We have to submit all details like Appreciation of project & strategy, Project methodology, Component : Design of Public Toilet & Urinals, Operations and maintenance scheme, System for addressing public grievances and SLA proposed for each of the service component in this assignment, Functionality of all components of services, Pert chart of various activities required to implement the project, Resource availability and utilization statement indicating procurement, deployment and utilization of resources (manpower, equipment, infrastructure etc, Detailed note containing the financial analysis of the project. Applicant should realistically assess various costs, revenue streams, and do a cost-benefit analysis, Team composition; (Team position(s), expertise required, task assigned, minimum qualification for the position) Org chart; - A detailed write-up of organization structure, demonstrating how the applicant will achieve the standards of performance, Profile of proposed team members. (Just for confirmation).	Not being attempted as per "A".
12		What is Pert chart of various activities required to implement the project?	Not being attempted as per "A".
13		Financial Bid-Financial Bid will be submit separately for each zone with sum of each site and one agency can maximum qualify for only 2 zone. (Just for confirmation)	Not being attempted as per "A".
14		Please clear the formula of Technical & Financial Score and what is the meaning of total Composite Score?	Not being attempted as per "A".
15		What is the method for selecting Highest Bidder for Each zone?	Not being attempted as per "A".
16		As per Format Appendix F2 Financial Break up (Design Cost, Construction Cost, operation and maintenance cost monitoring and	Not being attempted as per "A".

		advt etc.), pls clear it be submit separately for per site (PTU) and also clear that what is the purpose for it just for idea or it is related to financial bid costing.	
17		The details of existing toilets. (if any)	The list of the proposed Public Toilet Blocks is given in the document.
18		Construction time is 2 months can this be increased?	Not being attempted as per "A".
19		Water waste recycling system: It may not be feasible in small area around the proposed toilets due to prohibitive area and cost involved. (Suggestion)	Not being attempted as per "A".
20		Advertisements shall be in consonance with policy of SDMC as approved by SCI. Copy of the policy may be provided.	Not being attempted as per "A".(The SDMC advertisement policy is available on the Corporation website).
21		Site location shall be handed over in how many days of signing of the agreement may please be clarified.	Not being attempted as per "A".
22		Schedule 1 key plan of toilets not enclosed may please be provided.	Not being attempted as per "A".
Agency: M/s Times Innovative Media Ltd.			
1	Section I Pre Qualification Criteria	Design Capability (b): Request you to elaborate on the professional qualifications of the design professionals on pay roll.	As per EOI document.
2	Section I Concession Period Pt. 1.3 1 Page 51	Concession Period of 7 years is very less. Therefore, we suggest to increase the concession period to at least 15 years to make this project viable.	No change.
3	Section III- Clause 2- pt. b- Pg. 48	The Toilet should not obstruct traffic, pedestrian movement, NMV movement and should not cause bottleneck in the area. ➤ What is NMV movement?	Not being attempted as per "A".
4	Section III- Clause 1.2- 3-pt. f-pg. 50	... the solid waste (including menstrual waste) collected in the toilets or within 10 meters around it shall be regularly removed and disposed in proper manner as per MSW rules? ➤ What is MSW rules?	May refer to Municipal Solid Waste Rules, 2000.
5	Section III- clause 1.3-2- pt. f-pg. 51	SDMC shall provide, Sites, with authorizations, to the concessionaire for construction and building the PTUs. A tentative list of sites is at Schedule B. At present bids are being invited for 94 PTU's as given SCHEDULE "B". However, the number of units can be decreased (upto 10%) or increased (upto 30%) In case all sites are not made available in one go, the sites may be handed over in phases to the concessionaire.	Not being attempted as per "A".

		➤ What if the no. of sites increase? Will they be the entitlement of the successful bidder or will there be a separate process of bidding for the increased no. of sites?	
6		Format of Anti collusion certificate is provided in Appendix C. Why has it been mentioned on Page 13 that the format is given in Appendix SI-VII?	The format in Appendix 'C' of Section-II be used for submission at the EOI stage.
7		We would like to have site visit of locations along with a SDMC representative, to avoid any confusion or ambiguity related to exact locations.	Not being attempted as per "A".
8		Request you to provide the exact location details preferably with Latitude and Longitude of all the locations.	Not being attempted as per "A".
Agency: M/s Pioneer Outdoor Advertising			
1	Section I page-09	1. Time of concession period should be at least 15 years considering the huge investment/operational expenses of the project. 2. Construction period of two months for completion of such a big project is very less and it is requested that a period of minimum months may please be allowed.	No change. Not being attempted as per "A".
2 1.6 Pre-Qualification Criteria Page No. 13			
3	Technical Capability	a) Please clarify if the ongoing projects shall be considered or not. Further it may be clarified whether 50 nos. is the cumulative of the two projects or both the projects should have at least 50nos. individually.	As per Clause 1.6 of EOI.
		b) Please clarify that minimum revenue Rs. 50/- Lac per annum is the revenue generated revenue spent on maintenance of such utilities. Or license fee paid?	As per Clause 1.6 of EOI.
4	Designing Capability	c) Please clarify the required educational qualification of the 5 design professionals. Please also clarify whether these professionals should be on company payroll OR professionals on retainership basis is acceptable?	As per Clause 1.6 of EOI.
Agency: M/s JCDecaux India Advertising Pvt. Ltd.			
1		Concession Period: The duration of 7 years is too less with any standards of DBOT model keeping in mind the huge investments to be	No change.

		made by the bidder towards designing, construction & maintenance. Hence, it is important to have 15 years Concession period+1year should be given as Construction period.	
2		The electrical connections and utilities (water & sewage connections) for the toilets should be provided by the South Delhi Municipal Corporation within 5 metres from the location of the toilet.	Not being attempted as per "A".
Agency: M/s Image Advertising			
1		For technical capability clause 3 which says " Agency must have successfully completed minimum number of following types of projects/ engagement during last 3 years". The last 3 years should be omitted and complete experience should be counted for any number of years. b) Experience in maintenance services where revenue of at least 50 lakhs per annum is written should be changed to "Agencies should provide certificate by CA that maintenance is done by themselves" since all BOT projects are maintained by them	As per EOI.
2		The Time of Concession period should be changed to minimum 10 years.	No change.

**Executive Engineer (Planning)-I
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